

2025 ANNUAL REPORT



**Value Network
IPA, LLC**



**Value Network,
INC.**

A MESSAGE FROM VALUE NETWORK'S CEO

The Value Network (VN) team and Board of Directors remained deeply engaged throughout 2025 in advancing our mission to improve health outcomes across the Western New York (WNY) community.

Over the past year, we worked closely with our diverse Partners to expand our collective impact. These efforts included:

- Advancing value-based payment contracts
- Pursuing innovative grant opportunities
- Providing targeted trainings
- Launching an exciting initiative in partnership with the New York State Office of Mental Health (OMH), Office of Addiction Services and Supports (OASAS), and Department of Health (DOH): the Innovations in Behavioral Health (IBH) Demonstration Project
- Supporting New York State Health Equity Reform initiatives



Looking ahead to 2026, we will continue to expand our support for Partners by offering enhanced training opportunities, introducing innovative shared-staffing models, and providing tools that strengthen clinical best practices and data-driven decision-making. We will also deepen local collaborations, particularly with primary care partners, through continued implementation of the IBH model.

As healthcare transformation continues to evolve, we remain committed to working together to improve health outcomes for individuals and communities in our region.

“Through an integrated network, we continue to promote health equity, foster innovation, and implement transformational strategies.”

Andrea J. Wanat
CEO, Value Network

STAFF

Kaitlyn Avery
Project Coordinator

Jeff Bowen
Director of Data
Analytics and
Infrastructure

LaTonya Credle
Director Clinical/QI
Transformation

Chelsea DelGiorno
Senior Project
Coordinator

Megan Dumpleton
Director of Operations

Erica Kreutzer
Senior Project Director

Marian Widmer
Business Manager

MESSAGE FROM BOARD PRESIDENT



As the healthcare landscape continues to evolve, Value Network remains firmly focused on the future and on the impact we can achieve through strong community collaboration.

In 2025, the Board of Directors unanimously supported the creation of Value Network, Inc., a non-profit sister organization to our IPA. This important milestone expands our collective capacity to pursue regional funding opportunities and to drive improved health outcomes across the communities we serve.

Value Network also continues to advance meaningful progress in healthcare delivery.

We are excited to carry forward several innovative initiatives into 2026, including our participation in the National Innovations in Behavioral Health Demonstration Project.

The Board of Directors and founding members extend their sincere appreciation to the entire Value Network team for their vision and dedication, and to our stakeholders, Partners, and members for their continued commitment to our shared mission.

Elizabeth Woike

CEO, BestSelf Behavioral Health
Board President, Value Network

VALUE NETWORK BOARD



Erin DiGirolamo
Board Vice President
CEO Horizon Health
Corporations



Elizabeth Mauro
Board Secretary
CEO/President,
Endeavor Health
Services



Cindy Voelker
Board Treasurer
President/CEO,
Spectrum Health &
Human Services

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Andy Davis - COO, Erie County Medical Center
Kristy DeAngelo - COO, Behavioral Health & Preventative Services, Gateway-Longview
Erin DiGirolamo - CEO, Horizon Health Corporations
Raymond Ganoe - President/CEO, Evergreen Health Services
Kimberlee Hoyt-Folaron - Executive Director, SIPA
Elizabeth Mauro - CEO, Endeavor Health Services
Scott Morton - COO, Endeavor Health Services
Valerie Nowak - CEO, Harmonia Collaborative Care

Michael Osborne - VP of Finance, Catholic Health System
Chandra Redfern - CEO, Buffalo Federation of Neighborhood Centers
Chad Sebastian - Executive Director, Allegany Council on Alcoholism and Substance Abuse
Barry Stelmach, CEO, Catholic Medical Partners
Chris Syracuse - Executive Director/ VP, Living Opportunities of DePaul
Cindy Voelker - President and CEO, Spectrum Health & Human Services
Elizabeth Woike - President/CEO, BestSelf Behavioral Health

VBP CONTRACTS

Value Network has maintained value-based contracts with local insurance payors since 2020.

These arrangements have produced financial incentives for our behavioral health partners and generated cost-savings for our managed care partners.



\$2.22 million



TOTAL EARNINGS
2020-2024

13.5% savings



COST-OF-CARE SAVINGS FROM
HIGH-RISK MANAGEMENT PROGRAM
2021-2024

GRANTS



The Tower Foundation

Providing quality improvement (QI) support and training to our Network through a dedicated QI consultant.



100,000

State Opioid Response (SOR)

Convening 12 SOR-funded Partners to promote regional collaboration and effective resource distribution across the systems of care to meet opiate use disorder-related needs in our region.



3.1 million

ACROSS WNY, IN
COLLABORATION WITH
16 VN PARTNERS

CONTRACTS

NEW YORK STATE HEALTH EQUITY REFORM



Findhelp

Delivering technical training on the Findhelp tool for the Social Care Network in the Finger Lakes-region .



280,000

Finger Lakes PPS

Addressing workforce shortages in the behavioral health field by connecting Partners in the Western New York region to New York State's Career Pathways Program.

Western New York Integrated Care

Supporting WNY's Social Care Network and Value Network Partners as they address social drivers of health.



INNOVATIONS IN BEHAVIORAL HEALTH

- New York State (NYS) was selected as one of four states in the country to implement the national Centers for Medicare and Medicaid Services (CMS) demonstration project.
- Value Network and Western New York were chosen by New York State to collaborate on this project.
- Value Network collaborated with OMH and OASAS leadership on the planning process and the recruitment of Partners for this eight-year initiative.
- The goal of the project is to create innovative payment models that integrate physical, behavioral, and social drivers of health.

THE **VALUE** VALUE NETWORK PROVIDES

Through strategic planning efforts and ongoing conversations, Partners identified what they most appreciate:

Act as a neutral convener

Positive reputation in the community



Demonstrate professionalism through communication and responsiveness

Deliver quality improvement, clinical, and data expertise to our Network

Innovative, willing to take risks and try new things (pilot projects)

Improved access to various data sets



AFFILIATE PARTNERS

Buffalo Psychiatric Center
 Catholic Charities of Buffalo
 Catholic Health System
 Catholic Medical Partners IPA
 Cazenovia Recovery Systems, Inc.
 Community Services for Every1
 Crisis Services
 Envision Wellness WNY
 Erie County Medical Center
 Erie Niagara County AHEC
 Every Person Influences Children (EPIC)
 Great Lakes Integrated Network
 HEALTHeLINK RHIO
 Jewish Family Services of Western New York
 Kaleida Health & Children's Psychiatry Clinic
 Living Opportunities of DePaul
 Margaret Stutzman Addiction Treatment
 Mental Health Advocates of WNY
 Monroe Plan Medical Care
 Native American Community Services of Erie & Niagara Counties, Inc.
 New Directions Youth and Family Services
 Niagara Falls Memorial Medical Center
 Northpointe Council, Inc.
 Parkview Health Services
 Person Centered Services
 PreventionFocus, Inc.
 Prevention Works
 The Prevention Council of Erie County
 The Primary Care IPA
 Refugee & Immigrant Self-Empowerment
 SNAPCAP IPA
 WNY Mobile Overdose Prevention Services
 WNY United Against Drugs & Alcohol Abuse, Inc.

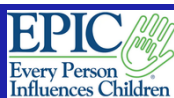
NETWORK PARTNERS

Allegany Council on Alcoholism
 Beacon Center
 BestSelf Behavioral Health, Inc.
 Buffalo Federation of Neighborhood Centers, Inc.
 CASA Trinity
 Child & Family Services of Erie Co.
 Community Action Org. WNY

Endeavor Health Services
 Evergreen Health
 Gateway-Longview
 Harmonia Collaborative Care
 Horizon Health Services
 Horizon Village
 Monsignor Carr Institute
 OLV Human Services

Recovery Options Made Easy
 Rural Outreach Center
 Save the Michaels of the World
 Spectrum Human Services
 The Resource Center
 Transitional Services
 Western New York
 Independent Living

PARTNER PRAISE



"EPIC values the professional development opportunities provided through Value

Network, including technology and servant leadership trainings and quarterly collaboration opportunities with other agencies to drive positive change for the communities and families we serve."



"Our involvement with Value Network has proven invaluable, providing us with access to the Findhelp tool, comprehensive training and support, meaningful networking opportunities, and a wide range of helpful resources."



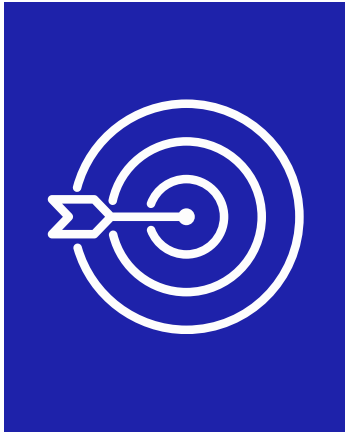
"Value Network has always encouraged our voice and proposed solutions for behavioral health service delivery in WNY. We have felt constantly supported by the Network and Endeavor Health Services sincerely values being a founding member of Value Network and thank you to the team for all you do!"

"Creative Restorations values being part of Value Network because it connects us with mission-driven partners who are genuinely committed to meeting people where they are. Through collaboration, shared resources, and a collective focus on impact, we're able to better serve our community and create meaningful, lasting change."



"Value Network lives up to its name by fostering intentional connections. Together, with the support and collaboration it enables, we take on ambitious work that addresses systemic challenges and improves lives."

VALUE NETWORK IPA, LLC



MISSION

To improve healthcare outcomes in the WNY community through an integrated network that advances health equity, innovation, and transformational strategies.



VISION

Value Network envisions a thriving community where behavioral and physical health care are seamlessly integrated, equitable, and driven by innovation.



VALUES

- Accountability
- Innovation
- Quality Work
- Reliability
- Transparency



Network Partners

22

Affiliate Partners

33

Total Partners

55

VALUE NETWORK, INC.

A sister company of Value Network IPA, LLC.

At the end of 2024 Value Network, Inc. was founded, a non-profit “sister organization,” to support the work of Value Network IPA, LLC.

The mission of Value Network, Inc. is to further the charitable mission of its members in connection with supporting Value Network IPA, including:

- Participate, develop, and/or facilitate funded programs to improve the health of individuals with behavioral health needs.
- Support the integration and coordination of behavioral health and physical health care.
- Disseminate information and provide education regarding needs of individuals with behavioral health disorders.



Our Board Members remain the same across the two companies.

In 2025 we received our first grant funds.

**In our first year,
we secured:
\$55,000 in
support.**

**Tower
Foundation**

\$50,000

**FAN Mini-
Grant**

\$5,000

CONTACT US



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THANK YOU

Thank you to our Partners for their continued support, dedication, and belief in our mission.

We value each and every one of you.

